

# Why INDIA

- India is expected to be **one of the top three economic powers** over the next 10-15 years
- India to become **5th largest consumer durables market in the world** with growth at **13% CAGR to reach US \$ 46.54 billion by 2020**
- The size of the Indian consumer market is forecast to increase from US \$1.9 trillion in 2019 to US \$ 3.6 trillion by 2025
- India is one of the fastest growing in terms of digital adoption. According to McKinsey Global Institute MGI, India Digital Index rose by 56% during 2014-17, from 18 to 29 on a scale of 1-100. This placed India second in terms of growth among 17 emerging and mature digital economies
- India's US \$ 2.7 trillion economy continues to be one of the fastest growing major economies in the world (IMF)
- With the youngest working population in the world, India's consumption story will be huge in the next 20 years, driven by its 440 million millennials and 390 million Gen Z
- Online buyers to be 350 million by 2025 from existing 90 million, with digital spending projected to increase to US \$ 550 bn & account for 35% of all retail sales by 2025
- India has jumped 79 positions to rank 63rd in 2019, in the 'World Bank's Ease of Doing Business Ranking 2020'





# **About the Show**



- @Home World Expo Future Living will transform India into a Home Décor powerhouse. A truly international platform, @Home World Expo is positioned as a strategic converging event for manufacturers from all over the world who would like to showcase their comprehensive range of products and designs to India's top importers, chain stores, hyper markets, trading houses, e-retailers, agents and distributors.
- India's economic growth and rising household incomes, fuelled by a positive demographic are expected to increase India's total consumption expenditure to reach nearly US \$ 3,600 billion by 2020 from US \$ 1,824 billion in 2017.
- Understanding this transformation, @Home showcases top quality global manufacturers representing a wide spectrum of home related categories to the discerning Indian buyer.
- India's huge home dècor market is growing at 20% per annum and @Home World Expo is the platform to help identify potential business partners, showcase new & unique innovations for the relevant market, interact and network with bulk buyers, discover new selling opportunities and enhance brand image within the industry and Indian market.
- In essence, **@**Home World Expo Future Living is the key to unlocking the vast Indian market.



#### Nehal Ganatra, Bhalaria Metals, India

"This is the second year we are participating @Home and I would say that the experience has been better this year. We had quality and genuinely interested buyers coming here."





#### Chetan Choudhary, Tilo Pvt. Ltd. India

"I am thankful to Worldex for giving us an opportunity to display our goods over here **@**Home. It was a good first time experience with meetings with architects and interior designers here."



#### Ranille Ferdinando, Romano Enterprises, Sri Lanka

"I want to thank the organisers for this show, it was truly a good show. I would also like to attend all future exhibitions organized by you."



#### Shirin Dutta, Ask Handicrafts, Bangladesh

"We found retailers interested in our products. The serious buyer and visitor footfall was good at our booth."



"@Home was a fine platform for our entry into the Indian market. After meeting potential buyers, we are now looking forward to Make In India."



# **Buyers Report**



- Architects & Interior Designers
- Brand Owners
- Buying Agents & Trading Houses
- Corporate Sourcing Head
- Dealers
- Distributor
- E-tailers
- Exporters

- Franchisers
- Importer
- Large Format Retailers
- Manufacturers
- Retailers
- SME's & MSME's
- Suppliers
- Trade Associations
- Wholesalers



- President
- Vice President
- Founder
- CEO
- Director
- General Manager
- Manager Purchase
- Chief Operating Officer
- Manager- Procurement
- Proprietor



# Ria Nagori, Asst. Buyer, Shoppers Stop

"Good show. Looking forward to replies from the many exhibitors we have already connected with."

### Vibhuti Verma, Designer – Home Fashion, Future Retail

"At Home Expo, we look forward to meet more international exhibitors with new technologies and home products."

# Manvendra Singh Yadav – Hamilton Housewares Pvt. Ltd.

"The Show gave me insight into new product lines and was good overall."

# Ritesh Shah, Partner, Red Lightings

"Wonderful Experience with one-on-one meetings, and special cell. Looking forward to more innovative ideas."





Taiwan

Thailand

**UAE** UK

Vietnam



Myanmar

Nepal

Singapore

South Africa

# **Top Brands Visited**





















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#### | Décor @Home

Contemporary Handicrafts Decorative Handicrafts Silverware and Brassware Ceramicware and Porcelain Stoneware and Pottery Antique and Vintage Collection Paintings, Sculptures and Murals Frames Landscape/Mirrors/Photos Decorative Clocks and Timepieces

Idols and Figurines Carpets, Durries, Rugs and Mats Blinds, Shades and Shutters Garden and Balcony Accessories Artificial Flowers and Plants Candles and Candle Holders Vase and Vase Fillers Barbeque Accessories Fireplace Accessories Posters **Decorative Stickers** Decorative Bowls & Trays Keyholders

Trinkets Jewellery Boxes Door Knockers and Bells Feng Shui Products

Festive Decorations

#### | Tableware & Glassware @Home

Silverware

Silver/Gold Plated Tableware

Ceramicware

Porcelain Tableware

Flatware and Metalware

**Buffet Equipments** 

Disposable Tableware

Decorative & Functional Glassware

Table Decorations and Accessories

Bar Accessories

Plastic and Metal Cutlery

Table Service Equipments

Table Linen

Functional Glassware

Crystal Glassware

Glass Cutlery

**Plasticware** 



# Aromatic and Fragrance Products

#### | Wellness @Home

Massage Products and Equipment Incense Sticks, Holders and Burners Therapeutic Products Potpourri and Potpourri Holders Essential Oils and Bath Products Spa Products and Equipment



#### | Kitchenware @Home

Pressure Cookers Stainless Steel Skillets Cast Iron Skillets Pots and Pans Grill and Baking Sheet Pans Bakeware Knives and Slicers Chopping Boards Graters and Peelers Colanders and Strainers Spatula and Stirring Spoons

Trivets, Tongs and Clippers

Trash Bins

Measuring Cups and Spoons

Kitchen Linens Kitchen Scales Kitchen Organisers Bath Rugs and Mats Bathroom Canisters Bathroom Shelves

Bathroom Storage Cabinets Shower Curtains and Rods Cleaning Supplies Food Storage Containers

Bathroom Cosmetic Organisers

#### | Furniture @Home

Living Room Furniture **Dining Room Furniture** Bedroom Furniture Outdoor Furniture Bar Furniture Plastic Furniture Modular Furniture Wrought Iron Furniture Inflatable/Folding Furniture Antique and Vintage Furniture Wicker/Cane/Bamboo Furniture Recliners/Bean Bags Ottomans and Pouffes Screens and Dividers/ Shelves and Cabinets **Accent Tables and Chairs** Shoes and Magazine Racks Mattresses and Pillows Sofa-cum-Beds and Futons Handcraft Furniture **Decorative Furniture** 





# | Decorative Lighting @Home

Smart Lighting & Solutions Designer Lights LED Lighting and Display **Indoor Lighting Outdoor Lighting** Fluorescent & Neon Lighting **Energy Saving Lamps** HID Incandescent Lamps Avenue of Chandeliers Lighting Accessories



Retailers



| Large Format Retailers



Architects & Interior Designers



HORECA (Hotel/Restaurant/Café)



E-tailers



| Government Procurement Agencies



**Brand Owners** 





Retail Chain Aggregators



SMEs and MSMEs

@ Home World Expo **FUTURE LIVING** 



Buying & Trading Houses



| Importers



Distributors & Dealers



Entrepreneurs



Wholesalers & Agents



**Trade Associations** 



Corporate Sourcing Heads







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#### Supporting Organisations



















#### **Trade Support**

























































